



Board Summary Report

Date: 10/1/20
To: Board of County Commissioners
Through: Don Klemme, Community Resources Department Director
From: Linda Haley, Senior Resources Division Manager
Subject: Select Source for Senior Transportation

Request and Recommendation

We are requesting approval to follow the “select source” process to utilize Via Mobility as our transportation vendor for Senior Transportation.

Background

From 2015 through June 2020 we have used Seniors’ Resource Center (SRC) as our senior transportation provider. SRC provided transportation services to Adams, Arapahoe, Denver, and Jefferson Counties and was the approved vendor through the Denver Regional Council of Governments (DRCOG). In April 2020 we were informed by DRCOG that SRC would no longer provide transportation in any capacity.

Links to Align Arapahoe

Providing transportation for seniors links to Align Arapahoe through Quality of Life by increasing seniors’ ability to remain independent in the community and to access medical and nutritional related services.

Discussion

Due to the timing of SRC’s decision to end their transportation services relative to the June 30 end of the contract year, DRCOG took on the responsibility of developing a new transportation vendor. It was agreed through meetings with DRCOG and the four involved counties that DRCOG would take over and manage the transportation contract from July 1 through December 31, 2020. This would allow the four counties to work through their RFP or select source processes as appropriate.

DRCOG recruited VIA Mobility who is the only vendor in the area with sufficient capacity to expand their operations to include an additional four counties. We have been holding regular meetings with DRCOG and VIA since May. VIA has done an impressive job with their team in working through all of the details required to take over the services.

There have been many components to making this transition including merging two routing systems and client bases, transferring titles of nearly 30 busses that had been purchased with FTA funds and still had a

Federal interest in them, and moving some staff from SRC to VIA. The process has moved forward on a timeline with excellent communication at each step of the way.

Due to Covid-19, services have had a slow start, with reduced bus capacity required to maintain social distancing. They have also had the challenge of many drivers, who tend to be older adults, determining now is the time to retire. Training classes can only be held with a fraction of the capacity that existed prior to Covid-19.

VIA has provided critical services since July 1 including dialysis, chemotherapy and other medical appointments. They have begun accepting new clients as of 10/1/20. Capacity will remain low for the time being due to social distancing requirements. Reduced capacity will be a factor in increased trip costs. The current projected trip cost is \$45 per trip and that will be re-evaluated based on experience in these counties and Covid-19 in the future.

VIA Mobility has been Arapahoe County's provider for the Eastern Plains through an Aid to Agencies grant for many years. While ridership is low in that area, they have worked to meet the needs within the limitations of the funding. It is our long term goal to merge the Aid to Agencies funded Eastern Plains program with VIA into this program so that we have just one transportation program serving the entire county.

Staff recommends the approval of the Select Source process to allow us to work cooperatively with DRCOG and Adams, Denver, and Jefferson Counties to ensure that our seniors have access to the transportation needed to remain independent in their homes and communities.

Alternatives

The alternative would be to go through the Request for Proposal (RFP) process to select a new vendor. We have learned through past transportation company experience that the only model that is fiscally viable is a model that operates in multiple counties. Given that, and the need for the vendor to be approved by DRCOG, it doesn't make sense to go through the complete RFP process.

Fiscal Impact

The funds for senior transportation are either Older American's Act or State Funding for Seniors funds that come to us through DRCOG. The only county funds involved are the 10% match to secure those funds which is about \$49,000.

Concurrence

The request for Select Source has been reviewed by Keith Ashby, Purchasing Manager and is attached.

Reviewed By:

Linda Haley, Senior Resources Division Manager
Don Klemme, Community Resources Department Director
Todd Weaver, Finance Department Director
Tiffanie Bleau, Assistant County Attorney



ARAPAHOE COUNTY
COLORADO'S FIRST

WAIVER PER PURCHASING POLICIES

WAIVER OF SOLICITATION <input type="checkbox"/>	WAIVER OF QUOTE <input type="checkbox"/>
SELECT SOURCE <input checked="" type="checkbox"/>	FOR INFORMATION ONLY <input type="checkbox"/>

DESCRIPTION OF PROJECT: Senior Transportation

NAME OF THE VENDOR: VIA Transportation

JUSTIFICATION (How were they selected, Why requesting to waive purchasing policy process):

Arapahoe County Senior Resources utilizes funds from the Denver Regional Council of Governments (DRCOG) to provide transportation to seniors for medical, nutritional, and personal trips. Our previous vendor approved by DRCOG and approved for Select Source was Seniors' Resource Center (SRC). Effective June 30, 2020 SRC ceased to provide any transportation programs in the metro area. DRCOG has since selected a new vendor, VIA Transportation, to serve the four county metro area including Adams, Arapahoe, Denver and Jefferson Counties. In order to benefit from the economies of scale, it is in our best interests to use the same vendor as the other counties and we must use a DRCOG approved vendor. DRCOG has assumed responsibility for the 6 month transition between vendors for the time period 7/1/20-12/31/20 and we are expected by DRCOG to begin contracting directly with VIA in January of 2021.

PRICE: \$186,250

ANNUAL MAINTENANCE: \$ 0.

FIXED ASSET Yes No

FIXED ASSET #

COST CENTER # 263050850 G/L #

IO # Don't have 2021 IO yet

Linda Haley 303-738-8089

Requestor Name, Signature & Telephone Number

9/8/20

Date

Don Klemme

Elected Official/Department Head

9/8/20

Date

Keith A. Ashby, CPPO

Purchasing Manager

09/30/2020

Date

Comments:

Waiver approved, BoCC Reso #180600. Requestor to proceed with PO

Yes No

Requestor to schedule BoCC Drop In & Create Board Summary Report

Yes No

Todd Weaver, Director of Finance (not to exceed \$100,000)

Date

BOCC, Chair

Date

Per BoCC Resolution #180600 of 10/6/18, Purchasing Manager has authorization for sole approval up to \$100,000 plus exemptions to Contract Extensions