



NIGHTHAWK.CLOUD
Sales Agreement Price Quote



Quote Date 2/7/20 Valid for 60 days

Total Cost Breakdown

Service Term

Free Trial Period	<u>2</u>	Months	Free Trail Start	<u>December 1, 2019</u>
Service Term	<u>3</u>	Years	Service Term Start	<u>March 1, 2020</u>

First Year

	Total	Discount %	After Discount	Discount Reason
Initial Setup Cost	\$4,000.00		\$4,000.00	
Annual License Cost	\$30,000.00	30%	\$21,000.00	CISC Member Discount 3 Year
Data Storage	\$0.00		\$0.00	
Upfront Training (no travel included)	\$4,000.00		\$4,000.00	
Upfront Additional Tech Support	\$0.00		\$0.00	
Additional Services	\$0.00		\$0.00	

Total First Year Upfront Cost

\$38,000.00 **\$29,000.00**

Annual Recurring Cost

	Total	Discount %	After Discount	Discount Reason
Annual License Cost	\$30,000.00	30%	\$21,000.00	CISC Member Discount 3 Year
Data Storage	\$0.00		\$0.00	
Upfront Additional Tech Support	\$0.00		\$0.00	

Total Recurring Annual Cost

\$30,000.00 **\$21,000.00**

Total Due At Contract Acceptance

\$29,000.00

Total Due Annually on Anniversary of Service Term Start

\$21,000.00

Free trial period, if defined, begins upon execution of the CISC Joinder agreement. Payments defined herein as "Upfront" will be invoiced upon execution of the CISC Joinder agreement. Payments defined hereing as "Go Live" will be invoiced on the "Service Term Start" date. Future "Recurring Annual" costs are invoiced on anniversary of "Service Term Start" date. Payment terms are defined in the CISC Joinder agreement.

Send Payments to: Radix Metasystems, Inc. Or Pay by EFT EIN: 26-1840364
 Attn: Accounts Receivable ABA Number: 102102013 Cage Code: 5H1K0
 6200 S. Main St. STE 210 Account Number: 2578200947 DUNNS# 016275597
 Aurora, CO 80016

Quote Details

Service Term

Free Trial Period	<u>2</u>	Months	License Type	<u>Limited Enterprise</u>
Service Period	<u>3</u>	Years	Max Users	<u>20</u>

Prices listed herein will not change within the service period, at the expiration of the subscription period a new sales/renewal agreement will be required and prices may adjust due market conditions. After service term begins cancelation is subject to Nighthawk SaaS Terms and Conditions. Free trial period includes a limited number accounts for testing and evaluation of the products and services. Buyer may cancel before end of Free Trial Period without cost, or may choose to end free trial period and proceed immediately with servi period.

Initial Setup

	Cost	Payment
Implementation Services	\$ 4,000.00	Upfront

Plus Travel Expenses if Required

Initial Setup services will occur prior to Service Term Start date and includes all pre-coordination needed between Provider and Participating Agency to ensure new user onboardir success. Travel expenses, if applicable, are billed per the Nighthawk SaaS Terms and Conditions. See Notes for details if any.

License Cost (Annual)

Product	Per User	License Cost	Payment	Recurring	License Type
Nighthawk - LEO Vision	\$1,500.00	\$30,000.00	Go Live	Annual	Limited Enterprise 20
Nighthawk - University		\$0.00			Included with LEOVision
Total		\$30,000.00	Upfront	Annual	

License and usage is subject to Nighthawk SaaS Terms and Conditions

Data Storage

	Storage GB	Cost/GB/Year	Total	Payment
Included Storage	500.00	\$0.00	\$0.00	Included
Additional Pre-Paid		\$0.40	\$0.00	Upfront
Overage Additional 1 GB	-	\$0.80		Billed Monthly
Total		500.00	\$0.00	

Storage will be calculated monthly for files stored for Participating Agency. If the sum of Participating Agency's storage exceeds Included Storage plus Additional Pre-Paid storage, the Participating Agency will be charged for storage in excess of that sum based on Each Additional 1 GB Cost/GB/Year divided by 12. If additional storage cost is incurred and bil then the Participating Agency will be provided a storage report upon request. GB = Gigabyte which is 1,073,741,824 bytes.

Training

Radix Facility Training

	Students	Cost Per Student	Total	Payment
Introductory LEOVision Training (4 hours)	20	\$200.00	\$4,000.00	Upfront
Advanced LEOVision Training (3.5 hours)	0	\$200.00	\$0.00	Upfront
		Total	\$4,000.00	Upfront

Pre-purchased training rolls over until used within the license term and is subject to schedule availability with Nighthawk support team. If service is not renewed at end of service term any unused training credits will expire. Introductory and advanced training can be performed on the same day or different days.

Online Training through Nighthawk University **Free** (when available)

A number of online self paced independent training courses and help pages are included with the enterprise license, those courses and training may be repeated as often as desired by the user during the license term. Online courses availability may change over time.

Cost for Additional Students after initial purchase

Introductory LEOVision Training	\$300.00	Billed Monthly
Advanced LEOVision Training	\$300.00	Billed Monthly

Customer Site Training

Training Per Day (2 trainers)	\$2,000.00	Billed Monthly	First Day of Training
Training Per Day (2 trainers)	\$1,800.00	Billed Monthly	Each Additional Day of Training
Each Additional Trainer	\$800.00	Billed Monthly	First Day of Training
Each Additional Trainer	\$800.00	Billed Monthly	Each Additional Day of Training

Plus Travel Expenses if Required

Customer Site Training Costs and Travel Expense Estimates

Location	Trainees	Notes	Training Fee	Est Travel Exp	Est Total
					\$ -
					\$ -
					\$ -
					\$ -
					\$ -
					\$ -
Total			\$ -	\$ -	\$ -

Customer Site Training can be introductory and advanced as desired by customer, trainers work on a 4 to 1 student to trainer ratio, for larger training sessions additional trainers may be involved. Training sessions can run for multiple days until all desired training is complete. Travel expenses are billed per the Nighthawk SaaS Terms and Conditions. Travel Expense Estimate includes 10% administrative fee.

Technical Support

Support Hours Included with License Hours (use or lose on anniversary)

Additional Pre-Paid Support

Cost Per Hour	Hours	Total
\$120.00	0	\$0.00

Annually w/ Rollover

Allow Support Beyond Upfront NTE
 Ad-Hoc Additional Support Per Hour
 Ad-Hoc Support NTE Annual Budget

<input type="text" value="Yes"/>	Yes or No
\$160.00	Billed Monthly
	\$ or Unlimited

Provided as Not To Exceed for support, unless customer agrees to additional hours with approval. Support hours included free with license are a use or lose annual allotment during service term. Pre-purchased hours roll over during contract term until used. See Statement of Work for details on Technical Support Services.

Expert Witness / Grand Jury / Jury Summons

Cost Per Hour \$ 200.00 Billed Monthly
 Plus Travel Expenses if Required

Additional Notes

Note

This Sales Agreement Price Quote, when completed and signed, defines specific pricing for the Nighthawk license type and Services selected by the named CISC Participating Agency Exhibit C (Joinder) of the CISC MSA. The cost defined on this form will be reflected in the CISC Joinder agreement executed between the CISC Participating Agency and Radix Metasystems, Inc. (Provider)

Signatures

Radix Metasystems, Inc.

CISC Participating Agency

Signature _____ Date _____
 Alan R.A. Hamor _____ COO
 Name Title

Signature _____ Date _____
 Tyler Brown _____ Sheriff
 Name Title

Radix Metasystems, Inc.
 6200 S. Main St. STE 210 Aurora, CO 80016

Arapahoe County, Colorado
 Organization Name